



West Michigan Real Estate Consultant



Curt Carini * Carini & Associates, Realtors
Curt@CariniRealtors.com * www.CariniRealtors.com * www.MichLakes.com
616.836.2600 * 616.393.0444 * 800.411.6683



West Michigan Real Estate Consultant

Representing Your Best Interests in Real Estate

Curt Carini is a Real Estate broker, President, and founder of Carini & Associates, Realtors. He received his Real Estate license in 1985. Curt's clients suggested that he open his own company because they did not like the way traditional Real Estate salespeople did business. So, in 1989, Curt opened his own Real Estate Company with the goal of listening to the needs of his clients and providing them with the knowledge and advice they needed to make wise, informed Real Estate decisions. Curt brings a wealth of experience with him as a lifelong resident of the West Michigan shoreline.

Curt is consistently one of the top producing Real Estate Consultants in West Michigan. He is constantly upgrading his skills by attending the continuing education classes offered by the Michigan Association of Realtors and the National Association of Realtors and taking part in the educational opportunities they offer. As a member of an International Marketing University, Curt attends marketing seminars 30 days a year to keep his marketing skills updated.

When you hire Curt Carini to help you buy or sell your property, you will receive personalized, professional service from a Real Estate Consultant who is knowledgeable, experienced, and successful. He listens to not only what you want to achieve but to what you need to achieve. You will also be working with a caring professional Consultant who understands that your particular Real Estate needs are unlike those of anyone else.

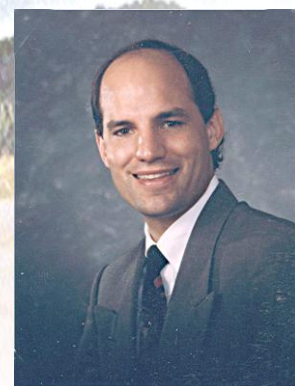
Most importantly, you will be working with a Real Estate Consultant who understands and dominates the internet. His web site, www.CariniRealtors.com and www.MichLakes.com have top rankings with all the major search engines including Google, Yahoo, and MSN. His investment in the internet is extensive to ensure his listings and the listings of his team are receiving maximum exposure. Curt Carini knows what he is doing, he loves what he is doing, and he believes in what he is doing. Most of all he believes that his clients are the best people in the world to work with.

Achievements:

- 1999-Present NAR and MAR Conventions
- 2002-Present REBAC Real Estate Buyer's Agent Council
- 2002-Present National Association of Realtors® Code of Ethics Training.
- 2002-Present Michigan Association of Realtors Convention and training
- 1994-Present Member of International Marketing Group
- 1994 Achievement Award from the West Michigan Shores Boy Scouts
- 1993-Present Member of International Real Estate Marketing University
- 1993-Present Member of the Grand Rapids Association of REALTORS®
- 1989-Present President and Owner of Carini & Associates, Realtors
- 1993-Present Member of the Grand Rapids Association of REALTORS®
- 1985-Present Member of the Michigan Association and national Association of REALTORS®
- 1985-Present Member of West Michigan Lakeshore Association of REALTORS®
- 1982 Michigan State Agricultural Courses
- 1980-1982 Grand Valley University

Designations:

- 2002-Present ABR Accredited Buyer's Representative
- 2001-Present RPAC Realtors® Political Action Committee
- 1995 BPAC Builders Political Action Committee
- 1995-Present RSC 206, 201 Residential Sales Council 206
- 1994-Present CRS Certified Residential Specialist
- 1991 RAEP Residential Appraisal Education Program
- 1991-Present REVS-III, IV, V Real Estate Valuation Specialist
- 1989-Present GRI-I, II Graduate Realtors® Institute
- 1984-Present REALTOR® Licensed REALTOR®



Curt's mission, together with his team of professional real estate consultants, is dedicated to listening and understand the Real Estate dreams and goals of his clients, and with God's guidance, help them to become a reality.



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People My Team and I Have Served

Listed below are some of the people we have served. Please call them and ask them what they like about us and the services we offer.

<u>Name:</u>	<u>How My Team and I Served Them</u>	<u>Phone</u>
Rev. Philip Schout	They tried to sell their family farm with various large Real Estate companies for 4 years and we sold it in 4 months for the price they wanted. They have referred family and friends to us.	616-457-3370 H
Loren and Joy De Groot	They had their home listed with other realtors for many years and it did not sell. They hired me to help them sell their home on Timercrest and it sold within 2 months for close to full price. They are so grateful; they are looking for people they can refer to me.	616-399-2279 H
Joel and Tammy Scharphorn	They bought their first home on Port Sheldon Street with my help. When they were ready to sell and move to a larger home, they hired me to sell it for them. It sold for close to full price. Curt also helped them find a larger home for their growing family. They have referred family and friends to me.	616-836-3674 Cell
Chris Schiebout	When Chris started developing property along Lake Michigan he hired me to market the homes and land he developed. I helped him sell over 4 million dollars in property & homes and he was able to net over \$1,000,000 from the sale of these properties. He has since become a good friend of our family. He has referred many of his family and friends to me.	616-836-2238 Cell
Matthew and Joy O'Brien	They called on our Zero Down Payment Program. They were getting married and they did not want to spend a lot of money. We found them their dream home priced in the \$180,000 price range in less than 3 weeks. They were so happy they have referred 2 of their co-workers to us.	616-751-2082 H
Jon & Martha Kuyten	They listed their home on Van Raalte Ave across from Kollen Park in the mid-hundred thousand range with us and it sold in 2 weeks for full price. They are so happy they referred family members and friends to us.	
Wayne & Kathy Cluth	Sold their home in less than 2 weeks so they could move to Florida and start their business.	Call for Address
David & Kathy Wieling	They listed their home with another realtor while they built their new home. It did not sell and they ended up with 2 homes & two payments. They called Curt & he sold it in 3 weeks. They refer all their family & friends to us.	
Todd & Lois Yonker	They tried to sell their home on their own but weren't successful. Curt spoke to them & listed & sold their home. They received more money from the sale of their home with Curt's help than they would have by doing it themselves. They closed one month from the listing date.	
Rich & Carmel De Leau	Worked as their buyer's agent to find them their dream house. They referred 3 friends and family members to us.	
Tony and Sheri Karafa	They were referred to Curt by Sheri's mother Kathy Wieling. Curt helped them sell their current home and purchase land to build their new home. Their daughters Brooke and Abby Kate are very glad their grandma had their parents call Curt to help them. They have referred family and friends to Curt.	





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Listed below are some of the people we have served. Please call them and ask them what they like about us and the services we offer.

Name:	How My Team and I Served Them	Phone
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Rick Vernon

He listed and sold for full price, the estate home of Rick's father.

Greg & Lori Shepard

They called Curt to help them sell their current home and find them a larger home for their growing family. Their home sold for almost full price and in only 30 days.

Jay & Lois Broekhuis

Jay had been trying to sell his home on acreage by himself. Curt stopped by and told him how we could sell his home for more money and in his time frame by listing with "The Carini Team. Jay agreed and his home sold in 1 week for full price. They were very happy and relieved.

Harvey & Beverly Brandt

Helped them have their property rezoned to commercial so they could buy their cattle ranch. Sold their property to commercial business people.

By our signatures, we authorize Curt Carini and his office to use our comments in marketing to other prospective clients and in other marketing pieces to encourage other Sellers to List their homes with him and buyers to hire him to help them find homes.



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"By Referral Only"

Your Personal Real Estate Consultants for (LPA)

Your Name(s): Harry DeBoo
New Address:
State: Zip: E-Mail:
New Home Phone: - Work Phone: Date:
Your Consultants Name: Curt Carini

Recently, you participated in a Real Estate transaction for property located at... In an effort to measure the quality of service you received, you are asked to please complete this short survey and make any comments you feel are appropriate to your transaction.

For marketing purposes, please write down a short statement - about how we helped you, before, during, and after your transaction, that you would tell your friends about and that we may use in advertising.

Helped us to be realistic in our decisions but never felt we were short changed or asked to do something we were not comfortable about.

Yes, you may use my name and any of my statements and / or remarks on this sheet in your advertising

Table with columns: Your Agent, Exceptional, Average, Needs Help, Office Staff, Exceptional, Average, Needs Help. Rows include: Kept me informed on everything, Listened to what I needed, Made my experience enjoyable, etc.

1. I will refer "The Carini Team" to my family, friends and co-workers. X Yes No Explain:

Think about your transaction with us. On a scale of 1(low) to 5 (high) how satisfied were you and why?

- 5 You worked for our best interest
2. What part of your Real Estate experience did you like the best? all the details - big and small were taken care of.
3. Did your Consultant provide you with enough information to help you make educated decisions? X Yes No
4. Did you call other Agents/Companies before deciding to work with us? X No Yes
5. What influenced you to become a client of our Team? referred by:
6. What is the most important thing to you in deciding which Realtor to work with? Being honest not just all talk no high pressure
7. How and where could we most improve quality and client satisfaction? same as # 6
8. What other local businesses have offered you exceptional service?
9. What impressed you the most about their service?



587 East 8th Street, Suite A * Holland, MI 49423-3754
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Web Site: www.carinirealtors.com * E-mail: info@carinirealtors.com

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Note: Larry stated he was especially happy because he received full price for these parcels which was more than he anticipated and more than any other REALTOR had quoted him.



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Your Personal Real Estate Consultants for... Life!

"By Referral Only"

Your Name(s): LARRY + DORSE HALL
New Address: 10059 HIAWATHA DR.
State: MI Zip: 49460 City: WEST OLIVE
New Home Phone: 616-897-0527 Work Phone: 616-738-4827 E-Mail: lhall83@yahoo.com Date: 4/04
Your Consultants Name: Curt

Recently, you participated in a Real Estate transaction for property located at 10045 Hiawatha. In an effort to measure the quality of service you received, you are asked to please complete this short survey and make any comments you feel are appropriate to your transaction.

For marketing purposes, please write down a short statement - about how we helped you, before, during, and after your transaction, that you would tell your friends about and that we may use in advertising.

Yes, you may use my name and any of my statements and / or remarks on this sheet in your advertising

Table with columns: Your Agent, Exceptional, Average, Needs Help, Office Staff, Exceptional, Average, Needs Help. Rows include: Kept me informed on everything, Listened to what I needed, Made my experience enjoyable, Returned phone calls promptly, Provided more service than expected, Was knowledgeable and informed, Was available when necessary, Prepared me in advance, Was courteous and patient, Handled problems efficiently.

1. I will refer "The Carini Team" to my family, friends and co-workers. X Yes No Explain:

Think about your transaction with us. On a scale of 1(low) to 5 (high) how satisfied were you and why? 4 I think things went very smoothly with this transaction

2. What part of your Real Estate experience did you like the best? Curt did what we asked without hesitation

3. Did your Consultant provide you with enough information to help you make educated decisions? X Yes No Please give specific examples?

4. Did you call other Agents/Companies before deciding to work with us? No Yes if so whom?

5. What influenced you to become a client of our Team? referred by: Other Curt's persistence

6. What is the most important thing to you in deciding which Realtor to work with? Honesty

7. How and where could we most improve quality and client satisfaction?

8. What other local businesses have offered you exceptional service?

9. What impressed you the most about their service?



587 East 8th Street, Suite A * Holland, MI 49423-3764
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West Michigan Real Estate Consultant

Curt Carini
Carini Real Estate
587 East 8th St
Holland, MI 49423

Dear Curt,

Well, I'd like to say the dust has settled, but it hasn't yet. Still, I would like to take the time to thank you and your employees for all the help in selling our home! What a wonderful experience you made it.

Having spent months trying to sell our home on our own and spending even more time with an inexperienced realtor from outside of the area, we were frustrated. Then along came Curt knocking on our door one evening. Then, everything changed.

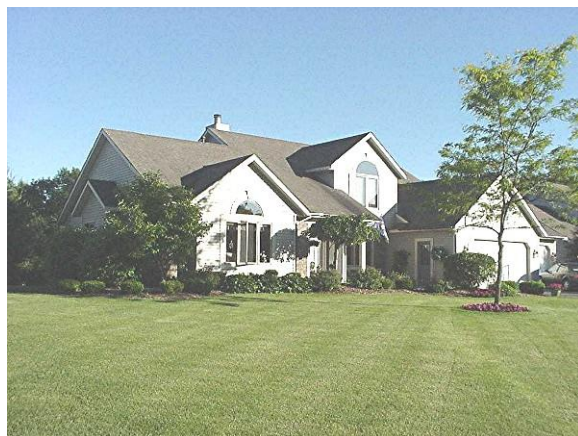
What a positive attitude! It wasn't long thereafter and you had a buyer for us. Then came the closing and we were happy.

Thanks, Curt. Mary Lynn and I appreciate all your help and support.

Sincerely,

A handwritten signature in cursive script that reads 'Dan Maly'.

Dan Maly
Zeeland, MI



10662 Deer Ridge Court
Zeeland, MI 49464
Closed May 14, 2004
97% List to Sale Ratio



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Recently married, I was in the market for a house. The Carini team was the Realtor recommended by a friend. They were so highly acclaimed, no others were considered. After my experience with The Carini Team, I now understand why. Here is my house hunting testimonial...



I quickly narrowed down the choices to two homes. Of the two, I had a favorite. This house would have caused financial disaster! My Realtor asked all the right questions, went looking in places I did not think to look. There was much more than met the eye. To make a long story short, he saved me from buying a money pit. After hearing his honest opinion, I was steered toward a much more suitable house.

This house was perfect for me in every way imaginable! The condition, excellent. Location, neighborhood, style- everything- PERFECT. I wanted the house right then. I would have never gotten it if it were not for my Realtor. At the time, the owner's Realtor was on vacation. This house was supposedly sold and off the market. After a few phone calls made by the Carini team, I was told that the first bid fell through and someone else had a bid on it. Suggestions were made as to what I could do next to get the house. All this happened over the course of one day! Two days later, Carini called and said, "You got the house!"

Carini made us money (about \$7,000) on the deal by requesting numerous things in the contract which I did not know could be included. They saved me several thousands more by being honest about the first house I thought I liked. I could not have asked for more.

This was my first home, and expected the nightmare one hears from other homeowners. Yet, it was quite the contrary! There was no stress the entire time. Carini set up all the appointments with our bank and the Title office. Everything was explained plainly, in a timely fashion, and in a very friendly manner. What meant the most was that they really listened and gave great advice- from the moment we met in the office to the day the papers were signed. The entire staff was friendly, honest, professional and knowledgeable. It could not have been easier.

The longer I live here, the more I enjoy it. Here, the kids play together and there are neighborhood cookouts. We live near everything and have the peace of country life. The Carini team helped me beyond what I ever asked. I was looking for a nice house and the Carini team found a dream home.

Jennifer J. Gilliam



West Michigan Real Estate Consultant

Mr. Curt Carini
587 East 8th St.
Suite A
Holland, Mi. 49423-37134

I want to thank you and your company for the great service you provided us in the selling of our property located east of Zeeland.

I appreciated you keeping me informed, and having the seller's best interest in mind. Your kindness and professionalism are a tremendous asset to your business.

I found you to be an honest realtor who is aggressive, yet not pushy. Because of this, I would highly recommend you to anyone looking for a realtor to sell their property.

If I can be of any help to you, feel free to give me a call.

Sincerely,

A handwritten signature in black ink that reads 'Pastor Philip Schout'.

Pastor Philip Schout

Note from "The Carini Team"

The letter *above* was received from the owners of an 80 acre Industrial parcel of land located at 80th & Riley in Zeeland. The property was a family estate and they had tried to sell for 4 years with various large Real Estate Companies in West Michigan before they hired Curt Carini of Carini & Associates, Realtors to sell it for them. We sold it for them after it was on the market for only 4 months. As for the owners, "We were very pleased with the price. We got the price we asked for."



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West Michigan Real Estate Consultant

Your Name(s): Beverly Geerts
Address: 385 North Calvin City: Holland
State: MI Zip: 49424 E-Mail:
Home Phone: 616-392-9491 Work Phone:
Your Consultants Name: Curt Carini

Recently, you participated in a Real Estate transaction for property located at 8079 Riley in Zeeland. In an effort to measure the quality of service you received, you are asked to please complete this short survey and make any comments you feel are appropriate to your transaction.

For marketing purposes, please write down a short statement - about how we helped you, before, during, and after your transaction, that you would tell your friends about and that we may use in advertising.

Curt helped us sell our property fast, kept us informed, encouraged us and even helped us out at the township zoning meetings. His Christian attitude was a plus! We have and will continue to refer curt to others because of his exceptional service and dedication to our best interests.

X Yes, you may use my name and any of my statements and / or remarks on this sheet in your advertising

Table with 4 columns: Your Agent, Exceptional, Average, Needs Help. Rows include: Kept me informed on everything, Listened to what I needed, Made my experience enjoyable, Returned phone calls promptly, Provided more service than expected, Was knowledgeable and informed, Was available when necessary, Prepared me in advance, Was courteous and patient, Handled problems efficiently.

- 1. I will refer "The Carini Team" to my family, friends and co-workers. X Yes No Explain:
2. Think about your transaction with us. On a scale of 1(low) to 5 (high) how satisfied were you and why? 5 We listed with Marshall Redder but he couldn't sell it.
3. What part of your Real Estate experience did you like the best? Curt was very professional, thorough and was a very friendly Realtor
4. Did your Consultant provide you with enough information to help you make educated decisions? X Yes No Please give specific examples? Curt put our needs first, kept us informed on Township meetings
5. Did you call other Agents/Companies before deciding to work with us? No. X Yes If so whom? Marshall Redder
6. What influenced you to become a client of our Team? referred by: Prior Client; Family Member; X Advertising; X Sign; Other:
7. What is the most important thing to you in deciding which Realtor to work with? We wanted someone with knowledgeable experience - someone easy to talk with
8. How and where could we most improve quality and client satisfaction? Nowhere, you were totally up front with us all the way





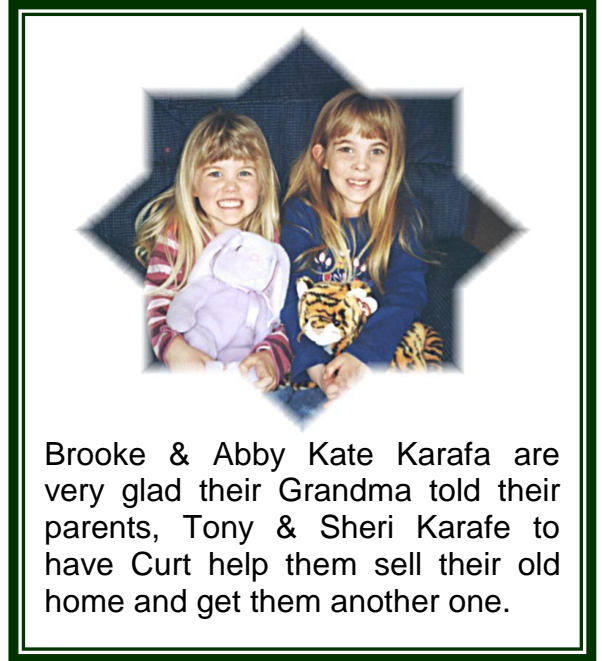
OTTAWA ANIMAL HOSPITAL
620 Butternut Dr.
Holland, MI 49424
Telephone 616 399-2540



Eric Heitman, D. V. M.

Curt,
Thanks so much for all your help in finding our home. Your persistence really paid off for us, we think you are the greatest realtor...
Here is a small token of appreciation for all your diligence.

Eric



Brooke & Abby Kate Karafa are very glad their Grandma told their parents, Tony & Sheri Karafa to have Curt help them sell their old home and get them another one.

"Where you'll find a warm heart for a cold nose."



Many Thanks

Dear Curt,
Thank you to you and "The Carini Team" for the opportunity for the girls to enter the Tulip Time Drawing Contest. They were so excited that they won! They spent their Holland dollars at Posh's Corner and each purchased a Beanie Baby.

Abby Kate is going to "show" her animal at school with her class and show your newsletter where the pictures of her and her sisters drawings are.
I think of you often - especially when I'm driving to + from my mom + Dad's house. ☺
Thanks again!
Sincerely,
Sheri Karafa



Jeff & Ruth and family with the closing agent from Metropolitan Title

The Carini Team

"By Referral Only"

Real Estate Consultants for... Life!

Name(s): Jeff + Ruth Sale
 Address: 16382 96th Ave City: Zeeland
 MI: 49464 Zip: 49464 E-Mail:
 Home Phone: 616-875-8075 Work Phone: _____ Date: 3-17-00
 Consultants Name: Curt Carini

You participated in a Real Estate transaction for property located at 30 E. 15th Holland. In an effort to ensure the quality of service you received, you are asked to please complete this short survey and make any comments you feel are appropriate. These comments may be used in advertising and in writing testimonial letters to prospective clients like yourself. Please list all feelings and comments. We cannot correct something unless we know about it. Thank you for letting us assist you in your transaction and for completing this survey.

For marketing purposes, please write down a short statement - about how we helped you, before, during, and after your transaction, that you would tell your friends about and that we may use in advertising.

Our options were clearly explained to us from the start, no matter what time - day or night - someone was available and returned calls. Was notified of everything that transpired - good or bad. Very honestly.

Yes, you may use my name and any of my statements and / or remarks on this sheet in your advertising

Your Agent:	Exceptional	Average	Needs Help	Office Staff:	Exceptional	Average	Needs Help
Kept me informed on everything.	X	—	—	Kept me informed on everything.	X	—	—
Listened to what I needed.	X	—	—	Listened to what I needed.	X	—	—
Made my experience enjoyable.	X	—	—	Made my experience enjoyable.	X	—	—
Returned phone calls promptly.	X	—	—	Returned phone calls promptly.	X	—	—
Provided more service than expected.	X	—	—	Provided more service than expected.	X	—	—
Was knowledgeable and informed.	X	—	—	Was knowledgeable and informed.	X	—	—
Was available when necessary.	X	—	—	Was available when necessary.	X	—	—
Prepared me in advance.	X	—	—	Prepared me in advance.	X	—	—
Was courteous and patient.	X	—	—	Was courteous and patient.	X	—	—
Handled problems efficiently.	X	—	—	Handled problems efficiently.	X	—	—

- I will refer "The Carini Team" to my family, friends and co-workers. Yes No Explain: _____
- Think about your transaction with us. On a scale of 1(low) to 5 (high) how satisfied were you and why? 5 - Everything was explained clearly, everyone was honest, all questions were answered - even after hours.
- What part of your Real Estate experience did you like the best? Curt was always available for any questions. If he was not available the staff would help.
- Did your Consultant provide you with enough information to help you make educated decisions? Yes No Please give specific examples? The book of All the bases sold helped alot
- Did you call other Agents/Companies before deciding to work with us? No Yes If so whom? _____
- What influenced you to become a client of our Team? referred by: _____
 Prior Client; Family Member; Advertising; Sign; Other: Jeff knew Curt
- What is the most important thing to you in deciding which Realtor to work with? We knew Curt had known he would be fair.
- How and where could we most improve quality and client satisfaction? _____
- What other local businesses have offered you exceptional service? Well, it wasn't Westdale!!
- What impressed you the most about **their service**? It wasn't their honesty!



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 Toll Free: 800-411-MOVE * 888-U-R-HOME
 Web Site: www.carinirealtors.com * E-mail: info@carinirealtors.com

*Word Files\Forms\Close - Escrow\4C-Close Pkg - Generic Survey.doc



West Michigan Real Estate Consultant

Dear Curt,

Thanks so much for the work you did in selling our house. It almost "knocked our socks off" when it actually happened. We entrusted you with a lot and you proved yourself trustworthy. Your Christian character shown through. Thanks again. *Cindy - Kay Rowshorn*

Dear Curt,

We would like to take this opportunity to thank you for your professional handling of the sale of our house at 9313 160th Avenue; West Olive, and my mother's house in Ferrysburg. We also appreciated the good advice regarding the listing of our properties and the pricing which we were in full agreement on. We also valued your truth and honesty during our dealings and the way in which you were always up front with us. All of this is deeply appreciated. Please feel free to use this letter for any future references.

Thank you!

Sincerely,

Mr. and Mrs. Ronald Blood



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Recently, you participated in a Real Estate transaction for property located at 261 North Shore. In an effort to measure the quality of service you received, you are asked to please complete this short survey and make any comments you feel are appropriate to your transaction. These comments may be used in writing testimonial letters to Circle of Friends and prospective clients like yourself. Please list all feelings, good and bad. We cannot correct something unless we know about it. Thank you for letting us assist you in your transaction and for completing this survey.

Your Agent:	Exceptional	Average	Needs Help
Kept you informed regularly.	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Returned your phone calls promptly.	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Delivered the services promised.	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Was knowledgeable and informed	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Was valuable to the transaction.	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Was a professional.	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Was available when necessary.	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Prepared you in advance.	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Was courteous and patient.	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Handled problems efficiently	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Flyers - Mailings	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Your overall satisfaction.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

Office Staff:	Exceptional	Average	Needs Help
Kept you informed regularly.	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Returned your phone calls promptly.	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Delivered the services promised.	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Was knowledgeable and informed	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Was valuable to the transaction.	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Was a professional.	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Was available when necessary.	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Prepared you in advance.	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Was courteous and patient.	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Handled problems efficiently	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Flyers - Mailings	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Your overall satisfaction	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

What one thing did the agent do that helped you most? Care did an excellent job
love the way she worked on the loan approval is

Did you call other Agents / Companies before deciding to work with us? _____ If so whom? _____

What influenced you to become a client of our Team? _____ referred by: _____
____ Prior Client; Family Member; _____ Advertising; _____ Sign; _____ Other: _____

What did you like about our Team (such as appearance, voice, style of speaking, mannerism, professionalism, expertise)? price great!

What would you have changed or what did you not like? everything you did was great!
- the home was a slight problem!

How frequently would you have liked our Team to have called you? _____

I will recommend The Carini Team again. Yes _____ No _____ Why? _____

Comments: _____



Name: _____
Address: _____
City: _____ State: _____ Zip: _____
Home Phone: _____ Work Phone: _____ Date: _____




587 East 8th Street, Suite A * Holland, MI 49423-3714 * Office: (616) 393-0444 * Fax: (616) 393-0049





West Michigan Real Estate Consultant



The Carini Team
Your Personal Real Estate Advisors for... Life!

"By Referral Only™"

Recently, you participated in a Real Estate transaction for property located at 160th Ave. In an effort to measure the quality of service you received, you are asked to please complete this short survey and make any comments you feel are appropriate to your transaction. These comments may be used in writing testimonial letters to Circle of Friends and prospective clients like yourself. Please list all feelings, good and bad. We cannot correct something unless we know about it. Thank you for letting us assist you in your transaction and for completing this survey.


Comments: Thanks Curt for doing a fine job!

Name: Lee Dell

Address: _____

City: _____ State: _____ Zip: _____

Home Phone: _____ Work Phone: _____ Date: _____



587 East 8th Street, Suite A * Holland, MI 49423-3714
(616) 393-0444 * Fax: (616-393-0049 * Toll Free: 1-800-411 MOVE (6683)

Recently, you participated in a real estate transaction. In an effort to measure the quality of service you received, you are asked to please complete the short survey and make any comments you feel are appropriate to your transaction.

The real estate agent:	Very Satisfied	Somewhat Satisfied	Neutral	Somewhat Dissatisfied	Very Dissatisfied
Kept you informed regularly.	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Returned your phone calls promptly.	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Delivered the services promised.	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Was knowledgeable and informed.	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Was valuable to the transaction.	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Was a professional.	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Was available when necessary.	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Prepared you in advance.	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Was courteous and patient.	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Handled problems efficiently.	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Flyers	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Advertising	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Your overall satisfaction	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

Did you call other Agents / Companies before deciding to work with us? No

How did you decide on the Agent / Company to help you buy / sell your home? Recommended by friend

What did the Agent do that helped you the most? Open Houses

What did the Agent do that did NOT help you? nothing

What could the Agent have done that they did not do? Nothing

How frequently should the Agent have called you? _____

I would work with / recommend this Agent / Company again.
Why? Very professional.

Comments Very informed, Professional

Name Marjorie Van Helleman (Seller)

Address 274 N. 160th Ave

City Holland State Mi Zip 49424

Home Phone _____ Work Phone _____

Carini & Associates, Realtors
274 N. 160th
Holland, Mi. 49424





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Recently, you participated in a Real Estate transaction for property located at 6624 112th. In an effort to measure the quality of service you received, you are asked to please complete this short survey and make any comments you feel are appropriate to your transaction. These comments may be used in writing testimonial letters to Circle of Friends and prospective clients like yourself. Please list all feelings, good and bad. We cannot correct something unless we know about it. Thank you for letting us assist you in your transaction and for completing this survey.

Survey table with columns: Your Agent, Office Staff, Exceptional, Average, Needs Help. Rows include: Kept you informed regularly, Returned your phone calls promptly, Delivered the services promised, Was knowledgeable and informed, Was valuable to the transaction, Was a professional, Was available when necessary, Prepared you in advance, Was courteous and patient, Handled problems efficiently.

What part of your Real Estate experience did you like the best? writing with the realtors & people the efficiency of everyone

Did you find that your agent always put your interests first? Please give specific examples? yes

Did you call other Agents / Companies before deciding to work with us? yes If so whom? Remax, GreenBridge

What influenced you to become a client of our Team? referred by: Prior Client; Family Member; X Advertising; X Sign; Other:

What was the most important thing to you in deciding which Realtor to work with? felt we could trust you.

How often did someone from our team talk to you about your needs? any time we needed it.

How responsive are we to what you've told us about your needs? very

Think about your transaction with us. On a scale of 1 (low) to 5 (high) how satisfied were you and why? 4 1/2; very fast & efficient

How would you rate us on a scale of 1 (low) to 5 (high) on keeping our promises? 5

What are we doing that you particularly like? info updates

How and where could we most improve quality and customer satisfaction? leave better notes of what happened after open houses

What other local businesses have offered you exceptional service? What impressed you the most about their service?

What three specific situations during and after your transactions stand out in you mind as things you would tell to others about our service? alot of open houses, very trustworthy instills a lot of trust, alot of advertising of our home

I will recommend The Carini Team again. X Yes No Why?

May we share this information with other buyers and sellers? X Yes No Explain:

Comments:

Name: Mike & Gwen Flinsky
Address: 9374 Perry
City: Zeeland State: MI Zip: 49464
Home Phone: 732-6074 Work Phone: Date:





West Michigan Real Estate Consultant

July 19, 1994

To Whom This May Concern:

What seems to be along time ago, I promised that I would write-up a letter of appreciation to Curt Carini and Assoc., and of course their hard working secretary... "What's her name?"

For anyone else that is reading this letter, because you have a house to sell or just need to buy a new one. You are probably sitting in this plush office, thinking ok, this is nice... but is the guy good? Well, I've known "the family" here at Carini for two years, and can tell you all of his staff spend late hours working toward the goals you decide for them. It pays to know the area, and to know about the rules of selling homes from the real estate business perspective. Many times my husband would be away on business and Curt or other staff would be there for support, and guidance during offers. (and there were several) You see.. we were the kind of "weird breed" that just didn't know whether to sell our house or keep it.

I could go on, and on, about "my ups and downs" of selling our 20 year old, colonial home; the main thing to remember is **you are in the right place** and don't think for one minute that any of those fancy offices, larger real estate firms are going to listen, take a special personal interest in your problems like Curt Carini and Assoc. will and have done for us... Heck, the secretary would of baby-sat for me if I had cried hard enough! Honestly, I really made their lives miserable, and they treated us very well, did as I asked in the fashion that I preferred.

Curt Carini is a professional with a great deal of potential in his field. Being an business owner, we know they managed the business well, and Curt's wife is a real jewel. No matter what happened she was always supportive to Curt and the business. Other real estate companies are beginning to fear the Carini signs... Our only drawback to selling our home in Michigan to move to Florida was that we left a "good family" of good friends behind and miss them very much....

(No...Curt, we are not buying another house in Holland.)

Good luck and your in the best of hands with CARINI.

Yours truly, *K. Cluth*

Wayne, Kathy and Randy Cluth
Cardinal Oaks Cove
223 Shady Oaks Circle
Lake Mary, FL
32746



4-18-03

Dear Curt,
Bill and I were thinking about the last year. Without your help, we could never be building our home on such a beautiful lot. You did so much work on our behalf. We want to thank you for all you have done for us: researching the lot, selling the resort and appearing at the township on our behalf

So many things went above and beyond what you needed to do for us. We are truly thankful. Your professionalism is stamped on all you do for your customers. We just wanted to say "thank you".

Sory it took me so long to do this "thank you."

Sincerely,
Pita + Bill VonderBoote

Thank You



Dear Curt, Micki, John & Staff
Carini!



These wishes are especially warm
Because they're meant for you--
Have a bright and merry Christmas
And a happy new year, too!

Merry Christmas! We want to thank
you so much for all you did to help
sell our home & to find a new one! We

With Curt & Micki,

Thank-you so
much for all your help
& support in making our
dream home come true.
God really blessed us with
a wonderful Christmas ready
team! May God continue
to bless your entire team
in the coming year! We
really appreciated your
gift too! Thank-you
again.
Susan Brian
& John

Curt & Micki
Your thoughtfulness
is appreciated.

Love,
Susan Brian
& John



West Michigan Real Estate Consultant



"By Referral Only"

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Your Name(s): Skip and Vicki Schott
New Address: 1377 SPINNAKER CT. City: HOLLAND
State: MI Zip: 49424 E-Mail: gvschott@mindspring.com
New Home Phone: 780 3551 Work Phone: 257 2344 Date: 8/22/2002
Your Consultants Name: Curt Carini

Recently, you participated in a Real Estate transaction for property located at 14301 Spruce Hollow. In an effort to measure the quality of service you received, you are asked to please complete this short survey and make any comments you feel are appropriate to your transaction.

For marketing purposes, please write down a short statement - about how we helped you, before, during, and after your transaction, that you would tell your friends about and that we may use in advertising.

VERY, VERY HELPFUL. ALSO VERY ACCURATE IN GOOD FAITH ESTIMATE. STAFF WENT BEYOND TO ASSIST US, EVEN COORDINATING BOTH CLOSINGS AT TITLE COMPANY (WE ONLY SOLD THRU CARINI)

X Yes, you may use my name and any of my statements and / or remarks on this sheet in your advertising

Table with columns: Your Agent, Exceptional, Average, Needs Help, Office Staff, Exceptional, Average, Needs Help. Rows include: Kept me informed on everything, Listened to what I needed, Made my experience enjoyable, Returned phone calls promptly, Provided more service than expected, Was knowledgeable and informed, Was available when necessary, Prepared me in advance, Was courteous and patient, Handled problems efficiently.

- 1. I will refer "The Carini Team" to my family, friends and co-workers. X Yes No Explain:
2. Think about your transaction with us. On a scale of 1(low) to 5 (high) how satisfied were you and why? 5 YOU MADE THE PROCESS VERY PAINLESS
3. What part of your Real Estate experience did you like the best? SELLING THE HOUSE AT OUR ASKING PRICE
4. Did your Consultant provide you with enough information to help you make educated decisions? X Yes No Please give specific examples? THE GOOD FAITH ESTIMATE WAS VERY IMPORTANT
5. Did you call other Agents/Companies before deciding to work with us? X No Yes If so whom?
6. What influenced you to become a client of our Team? referred by: Other: MET CURT AT A HOUSE HE WAS LISTING IN NOV, 01
7. What is the most important thing to you in deciding which Realtor to work with? COMMITMENT TO US AS PEOPLE, NOT AN AVERAGE THAT WOULD EVENTUALLY SELL
8. How and where could we most improve quality and client satisfaction? HARD TO BEAT CURRENT SERVICE
9. What other local businesses have offered you exceptional service? NA
10. What impressed you the most about their service? NA



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Office: 616-393-0444 * Fax: 616-393-0049 * Toll Free: 800-411-MOVE
Web Site: www.carinirealtors.com * E-mail: info@carinirealtors.com

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Curt Carini * Carini & Associates, Realtors
Curt@CariniRealtors.com * www.CariniRealtors.com * www.MichLakes.com
616.836.2600 * 616.393.0444 * 800.411.6683



West Michigan Real Estate Consultant



"By Referral Only"

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Your Name(s): Doug and Lori Alverson
New Address: 2276 Pecky
State: MI Zip: 49424 City: Holland
New Home Phone: Work Phone: 355 7481 Date: 10/28/2002
Your Consultants Name: Curt Carini

Recently, you participated in a Real Estate transaction for property located at 2276 Langwood/2276 Pecky St. In an effort to measure the quality of service you received, you are asked to please complete this short survey and make any comments you feel are appropriate to your transaction.

For marketing purposes, please write down a short statement - about how we helped you, before, during, and after your transaction, that you would tell your friends about and that we may use in advertising.

Helped in finding property to build and the sale of our home. Also helped in finding a place to rent while home is being built.
Yes, you may use my name and any of my statements and/or remarks on this sheet in your advertising

Table with 2 columns: Your Agent and Office Staff. Each column has 8 rows of service metrics with checkboxes for Exceptional, Average, and Needs Help.

- 1. I will refer "The Carini Team" to my family, friends and co-workers. Yes No Explain:
2. Think about your transaction with us. On a scale of 1 (low) to 5 (high) how satisfied were you and why? 5 Great service all the way around
3. What part of your Real Estate experience did you like the best? Pulling things together to get moved done even when some finding issues.
4. Did your Consultant provide you with enough information to help you make educated decisions? Yes No were problems.
5. Did you call other Agents/Companies before deciding to work with us? No Yes If so whom?
6. What influenced you to become a client of our Team? referred by: Curt Carini - worked with before
7. What is the most important thing to you in deciding which Realtor to work with? Experienced in handling Realstate issues and trust, friendly
8. How and where could we most improve quality and client satisfaction?
9. What other local businesses have offered you exceptional service?
10. What impressed you the most about their service?



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West Michigan Real Estate Consultant

The Carini Team

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Your Name(s): Rick & Marnie Kleasen
New Address: 690 Clymer Hills Road City: Clymer
State: NY Zip: 14724 E-Mail:
New Home Phone: Work Phone: Date:
Your Consultants Name: Curt Carini

Recently, you participated in a Real Estate transaction for property located at 998 Ottawa Beach Road. In an effort to measure the quality of service you received, you are asked to please complete this short survey and make any comments you feel are appropriate to your transaction.

For marketing purposes, please write down a short statement - about how we helped you, before, during, and after your transaction, that you would tell your friends about and that we may use in advertising.

The Carini team provided us with helpful friendly service. We always felt like they were doing everything in their power to sell our house

Table with columns: Your Agent, Exceptional, Average, Needs Help, Office Staff, Exceptional, Average, Needs Help. Rows include: Kept me informed on everything, Listened to what I needed, Made my experience enjoyable, etc.

1. I will refer "The Carini Team" to my family, friends and co-workers. [X] Yes [] No Explain:

5. Think about your transaction with us. On a scale of 1(low) to 5 (high) how satisfied were you and why? 5. about statement

2. What part of your Real Estate experience did you like the best? Picking up the check @ closing

3. Did your Consultant provide you with enough information to help you make educated decisions? [X] Yes [] No Please give specific examples? We were always informed about the buyers financing

4. What influenced you to become a client of our Team? referred by: John & Judy Umbanhowr

5. What is the most important thing to you in deciding which Realtor to work with? how quickly they can get the job done & fairly represented

6. How and where could we most improve quality and client satisfaction? keep up the good work

7. What other local businesses have offered you exceptional service? Three Trees! Nat! Nat!

8. What impressed you the most about their service? Their willingness to do whatever it takes to help their customer



587 East 8th Street, Suite A * Holland, MI 49423-3764 Office: 616-393-0444 * Fax: 616-393-0049 * Toll Free: 800-411-MOVE Web Site: www.carinirealtors.com * E-mail: info@carinirealtors.com

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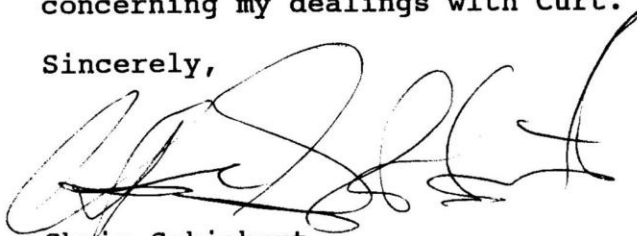


To whom It may Concern:

My name is Chris Schiebout. I have had many REAL ESTATE Transactions with Curt Carini over the past several years. He has helped me to sell more than Two Million Dollars (\$2,000,000.00) in property & homes. He is very efficient & thorough. He has a large client base & really gets results fast. Whenever I need advice or help, he is always available. I appreciate the knowledge & experience that he has. The network of resources that he calls upon for information & leads has proven very helpful & successful.

I plan to use his services, exclusively, for all my REAL ESTATE Transactions (buying & selling) because he is dependable & always comes through for me. I trust him. Please call me at my business phone number, 616-836-2238 . I will be happy to answer any questions concerning my dealings with Curt.

Sincerely,



Chris Schiebout

REPRESENTING YOUR BEST INTERESTS WHEN BUYING OR SELLING REAL ESTATE

“The Carini Team” is backed by the extensive resources of its highly trained team of professional Real Estate Consultants and staff. They have earned an outstanding reputation in the West Michigan area for dedicated service and proven results. By hiring a Real Estate consultant from “The Carini Team” you can be assured of attaining your Real Estate goals. You will be pleased with their professional manner and their personalized service.

“‘The Carini Team’ knows, loves and believes in what they are doing. They are willing to do whatever it takes to get the job accomplished. Their clients always receive “World Class Service.” I have done millions of dollars of business with ‘The Carini Team’ and I have never been disappointed.”

Chris Schiebout



West Michigan Real Estate Consultant

Thank You For Reviewing This INFORMATION

If you have any questions or would like any additional information, please contact,

Curt Carini

616-393-0444

1-800-411-MOVE

616-836-2600: Cell

curt@carinirealtors.com

"The Carini Team"

www.carinirealtors.com



Curt Carini * Carini & Associates, Realtors
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